

## Message Text

UNCLASSIFIED

PAGE 01 STATE 128398  
ORIGIN COME-00

INFO OCT-01 EA-12 ISO-00 EB-08 /021 R

DRAFTED BY COM/BED/OIM/RSKELLY/CMM/EH  
APPROVED BY EA ROC: DGBROWN  
COM/BED/OIM/EOLSEN/AD/EM  
COM/BUR. OF FIELD OPER./BCUTTER  
STATE/EA/ROC/WLUNDY (INFO COPY)

-----070697 210650Z /23

P 210606Z MAY 78  
FM SECSTATE WASHDC  
TO AMEMBASSY TAIPEI PRIORITY

UNCLAS STATE 128398

E.O. 11652: N/A

TAGS: BEXP: TW

SUBJECT:SECOND GROC PROCUREMENT MISSION

-

REFERENCE: TAIPEI 02772, 2404, 02908

1. THE OFFICE OF INTERNATIONAL MARKETING HAS BEEN COORDINATING THE VISIT OF THE ROC VISIT WITH VARIOUS ELEMENTS OF THE OFFICE OF EXPORT DEVELOPMENT AND OFFICE OF FIELD OPERATION TO OPTIMIZE THE BENEFIT OF THIS MISSION TO U.S. INDUSTRY. ADDITIONALLY WE HAVE BEEN WORKING CLOSELY WITH MR. WILLIAM MORELL OF THE U.S.-ROC ECONOMIC COUNCIL

2. HAVING RECEIVED THE ITINERARY FROM POST AND DETAILS ON THE THREE SEMINARS, SCHEDULED FOR LA, CHICAGO, AND NEW YORK, THE FOLLOWING MESSAGE HAS BEEN DISPATCHED TO ALL FIELD OFFICES WHICH WILL THEN BE DISSEMINATED TO U.S. INDUSTRY. FURTHER, THE SAME MESSAGE IS BEING SENT TO UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 128398

LEADING ASSOCIATIONS THROUGHOUT THE COUNTRY BY THE OPERATIONAL PLANNING DIVISION OF OFFICE OF INTERNATIONAL MARKETING.

3. THE REPUBLIC OF CHINA IN AN EFFORT TO REDUCE A 1.9 BILLION DOLLAR SURPLUS IS SENDING A SECOND PURCHASING MISSION TO THE UNITED STATES. IT WILL ARRIVE IN

LOS ANGELES ON JUNE 9. THE MISSION PLANS TO PURCHASE APPROXIMATELY 400 MILLION DOLLARS WORTH OF U.S. INDUSTRIAL AND AGRICULTURAL COMMODITIES. THIS BUYING GROUP, WHICH WILL BE HEADED BY THE ROC'S DIRECTOR OF THE BOARD OF FOREIGN TRADE, H.K. SHAO, WILL SIGN CONTRACTS FOR SALES PREVIOUSLY NEGOTIATED AND ALSO BE PREPARED TO DISCUSS PLANS FOR FUTURE PURCHASES. THE ITINERARY OF THE GROUP IS AS FOLLOWS:

LOS ANGELES, JUNE 9-13; SPOKANE, JUNE 13-14; DENVER, JUNE 14-16; ST. PAUL, JUNE 16-18; CHICAGO, JUNE 18-21; COLUMBUS, OHIO, JUNE 21-22; INDIANAPOLIS, JUNE 22-26; ST. LOUIS, JUNE 26-28; HOUSTON, JUNE 28-JULY 2; MEMPHIS, JULY 2-4; ATLANTA, JULY 4-6; BOSTON, JULY 6-8; NEW YORK CITY, JULY 8-13; HARRISBURG, PENNSYLVANIA, JULY 13-15; WASHINGTON, D.C. JULY 15-20; SAN FRANCISCO, JULY 20-UNDETERMINED.

THE MISSION WILL INCLUDE REPRESENTATIVES FROM THE CENTRAL TRUST OF CHINA, CHINA PETROLEUM CORP., TAIPOWER, THE TELECOMMUNICATIONS ADMINISTRATION, REPRESENTATIVES CONCERNED WITH AGRICULTURAL PRODUCTS, BOARD OF FOREIGN TRADE OFFICIALS.

THE MISSION WILL BE HOSTED BY THE APPROPRIATE ROC CONSULATE AND THE USA/ROC ECONOMIC COUNCIL, A PRIVATE UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 128398

ASSOCIATION OF AMERICAN BUSINESSMEN ORGANIZED FOR THE PURPOSE OF PROMOTING TRADE, INVESTMENTS, AND OTHER ECONOMIC RELATIONS WITH TAIWAN. THE COUNCIL HAS ARRANGED SEMINARS IN LOS ANGELES, CHICAGO AND NEW YORK TO ENABLE AMERICAN BUSINESSPERSONS TO BE BRIEFED BY VARIOUS MEMBERS OF THE MISSION ON THEIR BUYING OBJECTIVES. THE COUNCIL AND THE CONSULATE WILL ARRANGE PRIVATE MEETINGS FOR THOSE REPRESENTATIVES OF AMERICAN FIRMS WHO EXPRESS AN INTEREST IN MEETING WITH MEMBERS OF THE CHINESE DELEGATION WHILE IN THE SEMINAR CITIES. AMERICAN BUSINESSPERSONS WHO WISH TO ATTEND THE SEMINARS HAVE BEEN REQUESTED TO CONTACT THE DISTRICT OFFICES LOCATED IN LOS ANGELES, CHICAGO AND NEW YORK FOR THE DATE, TIME AND LOCATION OF THE SEMINARS. DATA ARE:

(1) LOS ANGELES - JUNE 12 - WORLD TRADE CENTER, 10:00 AM; LUNCH, BONEVENTURE HOTEL; FOLLOWED BY PREARRANGED APPOINTMENTS.

(2) CHICAGO - JUNE 19 - CONTINENTAL HOTEL; 12:00 LUNCHEON AT HOTEL FOLLOWED BY SEMINAR. FOLLOWED BY PREARRANGED APPOINTMENTS.

(3) NEW YORK CITY - JULY 10 - SHERATON HOTEL; 12:00  
NOON LUNCHEON FOLLOWED BY SEMINAR. FOLLOWED BY PRIVATE  
PREARRANGED APPOINTMENTS.

BUSINESS FIRMS MAY CONTACT DISTRICT OFFICES IN OTHER  
AREAS VISITED BY THE MISSION AND REQUEST APPOINTMENTS  
WITH MISSION MEMBERS. THOUGH THERE IS NO ASSURANCE  
THAT PRIVATE APPOINTMENTS ARE POSSIBLE, THE NAMES ARE  
TO BE COLLECTED AND PROVIDED TO THE APPROPRIATE ROC  
CONSULATE WHO WILL CONTACT THE D.O. PRIOR TO THE  
ARRIVAL OF THE MISSION. THE ROC CONSULATE IN THE FOLLOW-  
ING CITIES IS RESPONSIBLE FOR THE VISIT IN THE  
INDICATED DISTRICT OFFICE AREA: CHICAGO (MINNEAPOLIS,  
UNCLASSIFIED

UNCLASSIFIED

PAGE 04 STATE 128398

ST. LOUIS, CHICAGO, CINCINNATI, INDIANAPOLIS); ATLANTA  
(ATLANTA, MEMPHIS); DALLAS (HOUSTON, DENVER) NEW YORK  
(NEW YORK; BOSTON, PHILADELPHIA); SEATTLE (SEATTLE)  
SAN FRANCISCO (SAN FRANCISCO, LOS ANGELES).

DISTRICT OFFICES ARE ENCOURAGED TO PUBLICIZE THE MISSION  
VISIT TO THE UNITED STATES, AND ENCOURAGE ATTENDANCE  
AT THE SCHEDULED SEMINARS.

QUESTIONS CONCERNING THE ITINERARY AND THE SEMINARS MAY  
BE DIRECTED TO ROBERT KELLY, CMM, EXT. 5401. MR.  
WILLIAM MORELL, USA/ROC ECONOMIC COUNSUL, 200 MAIN STREET,  
CRYSTAL LAKE, ILLINOIS 00014, MAY CONTACT YOU TO  
PROVIDE ADDITIONAL INFORMATION.

NAMES OF THOSE WISHING TO ATTEND SEMINARS, LUNCHEON  
OR APPOINTMENTS SHOULD BE FORWARDED DIRECTLY TO MR.  
MORELL WITH COPY TO ROBERT KELLY.

4. ROBERT KELLY, CMM, EAST ASIA WILL ATTEND LOS  
ANGELES, CHICAGO, AND NEW YORK SEMINARS TO ASSIST BOTH  
ROC DELEGATION AND U.S. INDUSTRY ATTENDEES. VANCE

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 21 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE128398  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BED/OIM/RSKELLY/CMM/EH  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780213-1050  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780536/aaaabent.tel  
**Line Count:** 158  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 60da8a99-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 TAIPEI 2772  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2625362  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SECOND GROG PROCUREMENT MISSION -  
**TAGS:** BEXP, TW  
**To:** TAIPEI  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/60da8a99-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014